



PENNSYLVANIA MACHINE WORKS, INC.
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(610) 497-3300 – FAX (610) 497-3325
www.pennusa.com

Dear Penn Machine Works customer,

This message is to inform you of an important increase to your shipping costs and those of your customers in the near future.

United Parcel Service, UPS, has informed us that UPS Ground, and UPS Air shipments will be increasing by a net 4.9 %, which was a combination of rate increases, and fuel surcharge reductions, effective January 3, 2011.

Penn Machine continues to strive to offer the highest in service to all of our customers by shipping same day orders via UPS, or any carrier of your choice, and we will offer you 24/7 service as always.

We suggest you contact your UPS Account Manager for any questions, or problems in regards to this rate increase.

Thank you for your continued support of all of our Penn Machine Works Products.

Sincerely,

Kevin Downs
Domestic Sales Manager